These Exhibitor Terms, Rules and Regulations ("rules") are included in, and a part of, the Exhibitor Application/Contract ("Agreement") for exhibit space (including both digital and physical offerings) entered into by exhibitor with the National Marine Manufacturers Association (referred to herein as "NMMA" or "show management") for the boat show specified therein ("show"). Each exhibitor, on behalf of itself and its employees, officers, directors, agents, and contractors, agrees build be the search and the properties and by any amendments or additions hereafter made by show management. Show management has the right to adopt additional rules and regulations governing the allocation of space, show display guidelines and other requirements from time to time in its sole discretion (collectively, Additional Rules). All such Additional Rules are incorporated in these rules by reference and are a briding part of the Agreement. These rules (including the Additional Rules) are printed annually in the bodier \*IMMMA\* Allocation Procedures and Display Guidelines\* (which may also be found on NMMA's website) and such booklet (including any later additions, orrections or clarifications made by show management to such booklet, are a binding part of the Agreement. Exhibitors may contact show management for a current hard copy of the booklet. The term "show management, as used in these rules or the Agreement may be exercised by, or designated to, Informa (or other third party) in NMMA's sole discretion.

1. Admissible Exhibits. Exhibitor agrees to display only new, unused current-model-year boats and marine related products. Exhibitor will not display any product or signage without the endorsement or approval of the manufacturer. Exhibitor represents that it has full authority and all approvals necessary to display and sell its products at the show. NMM reserves the right to determine the eligibility of any company, product, signage, images, footage, or other material for inclusion in the show, No exhibitor or materials that it

and the emission regulations issued by the U.S.EPA.

2. Payment for Space and Other NMMA Products, Services & Membership Dues. Member rates apply only to space occupied by the member's own products. Exhibitors must return their Agreement and deposit by the initial deadline in order to retain their right of first refusal for their previous year's exhibit space. Right of first refusal does not apply to new shows, new venues, or show floor reallocations that may occur from time to time. NMMA members must be in Good Standing as of July 14 preceding the fall shows and December 14 preceding the whiter shows, to receive the member discount. Good Standing requires 100% of member dues for the current membership year to have been paid, all space deposits for the show to have been made, and all other balances for products, services, certification, Grow Boading assessments and other monies due to NMMA, be not more than 60 days past due. "First time members" joining NMMA, must be in Good Standing by 30 days before the show is scheduled to open to receive the member rate. Exhibitors who fall to make space payments in accordance with the terms of the Agreement will not be considered for space increases, location changes, or upgrades of any kind and are subject to space reassignment, cutback, or cancellation without credit or refund. Any checks marked with or noted as "spann" in full" (or similar language) will be cashed and processed by show management provided, however, such notations are null and void and show management reserves the right to pursue exhibitor for all amounts due and owing under the Agreement in the event such payment does not represent full payment of such amounts.

3. Cancellations, Cutbacks & Space Changes. Should exhibitor wish to cancel or terminate the Agreement or modify its exhibit space, it must notify NMMA in writing and such cutback or cancellation must be confirmed in writing by NMMA in order to be effective. A cancellation permally representing all or a portion of the total amount dowing under t

used to a dimerent show in a dimerent market; (ii) must be used within 12 months of written holice or cancellation; and (ii) will not be paid in cash. If Exhibitor must retain and each (ii) any shortfall to NMMA once the cancellation or cutback has been confirmed. For all exhibitors requesting a space reduction, NMMA reserves the right to relocate the exhibit or reconfigure it as determined by NMMA. In the event that show space must be reallocated after Agreements have been accepted and signed, NMMA has the right to relocate the exhibitor's space.

4. Display Guidelines and Restrictions. See Additional Rules.

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5. Late Arrivals & Staffing. Exhibitors arriving for set-up after their scheduled installation time can be relocated to any location specified by NMMA or, if no alternative is available, will be required to forfeit their show participation rights without refund or credit of any kind due or owing. Exhibits must be set up and staffed during all open show hours.
6. Subleasing. Exhibitors may not sublease their space. Sublease includes renting, sharing, donating or in any way allowing or permitting another company or person to display or advertise in an exhibitor's space. Non-exhibiting firms may not place stickers, placards, or other sions anywhere in the show.

here in the show

placards, or other signs anywhere in the show.

7. Sale of Merchandise. NMMA reserves the right to limit over-the-counter sale of products for delivery at the show to designated

areas. Exhibitor is solely responsible for registering for collecting, and reporting appropriate sales taxes. See that the control of the con Guide"), on the Digital Boat Show Platform (as defined below) and otherwise used by show management in connection with the show. Exhibitor may, in accordance with the terms of the Agreement, submit photographs, video and other loctage, digital and other intages, text, brochures, product pricing and specs, sales materials, warranty information, promotional and other materials (collectively, "materials"), to show management (including its contractors, agents, and affiliates) for inclusion on the Digital Boat. anow. Exhibitor may, in accordance with the terms of the Agreement, submit photographs, video and other londings, edigital and other images, text, brochures, product pricing and specs, sales materials, warranty information, promotional and other materials (collectively, "naterials"), to show management (including its contractors, agents, and affiliates) for inclusion on the Digital Boat Show Platform, in the Show Guide and for general use by show management in connection with the Show. Exhibitor hereby grants show management (including its contractors, agents, and affiliates) a perpetual, irrevocable, worldwide, royalty-free, subliciensable, transferrable, non-exclusive license to display, modify, edit, translate, transmit, create derivative works frow and otherwise use exhibitor's name, logo, trademarks, and service marks (collectively, "marks") and all materials submitted to show management (including its contractors, agents, and affiliates) in connection with the show. Digital Boat Show Platform, Show Guide including, without limitation, for purposes of advertising, marketing, distributing, publishing, developing, promoting, producing, maintaining, improving, offering and delivering the Show, Show Guide and/or Digital Boat Show Platform and promoting the exhibitor's products and/or services. To the extent name badges issued to exhibitor and its employees, contractors, and erpresentatives in connection with the show include photographs of such individuals, exhibitor hereby grants show management (including its contractors, agents, and affiliates) the right to use such images on the Digital Boat Show Platform, in the Show Guide and in other materials relating to the show. Exhibitor represents and warrants that (i) it has the authority or and the increase and rights set forth above; (iii) it owns all right, title and interest including, without limitation, all copyright and trademark rights, in and to the materials (including, without limitation, all music, images, footage, recordings and other materials read a

ARE FREE OF VIRUSES OR OTHER HARMFUL COMPONENTS.

10. Force Majeure. Show management shall not be liable for any failure to perform its obligations under the Agreement, these rules or the Additional Rules or for any liability, cost or expense arising out of or in connection with its decision to cancel the show due to circumstances beyond its reasonable control including, without limitation, hurricanes, tomados, first or other natural disasters, terrorism, riots, sabotage, strikes, labor disputes, war, any act or omission of any government or governmental authority, declarations or orders of government, power failure, computer failure, elecommunications failure, cutaliment of transportation facilities, infectious disease, epidemic, or other similar cause or other events beyond its control, including emergency or nonresolutions, microbid discrete, aparticle and other similar than the event show management can be contained entergency of energy and the event show management can be contained as the show or otherwise fails to perform its obligations under the Agreement due or expensible to event, bow management will not be liable or responsible for any damagement will not be liable or responsible for the property of the prope and exhibitor hereby waives any claim for property or other damages or compensation except for a pro-rata refund on the amount

paid by exhibitor under the Agreement after deduction of expenses and losses incurred by show management in connection with said show and there shall be no further liability on the part of either party.

11. Security. Show management and its employees, officers, directors and agents are not and will not be liable or responsible for any theft, loss, or damage of whatever nature, direct or indirect, of an exhibitor's valuables, goods, products or property arising from or in connection with any cause, act or omission whatsoever with the exception of loss or damage caused solely by show management's gross negligence. Exhibitor is solely responsible for the safety and security of its property, valuables, products, and goods. Exhibitor is required to follow and use all of the security arrangements made by show management for property and valuables when the show is not open. uables when the show is not open.

12. Insurance. Exhibitor must maintain the following insurance at all times during the show, including move-in and move-out periods: (i) Worker's compensation and employer's liability insurance covering its employees in the state in which the show is being held, in such amounts and in accordance with the statutes, rules and regulations promulgated by that state's governing authorities; (ii) Commercial General Liability Insurance (or its equivalent) including Products/Completed Operations, Personal and Advertising Injury, with a per occurrence limit of not less than \$1,000,000 and endorsed with NMMA, and other parties as delineated in the sample insurance certificate provided to exhibitor), as Additional Insureds; and (iii) exhibitors using owned, leased, rented in the sample insurance certificate provided to exhibitor), as Additional insureds; and (iii) exhibitors using owned, leased, refited or borrowed vehicles on or within the venue are required to have Automobile Liability Insurance with a per contense limit of not less than \$500,000 endorsed with National Marine Manufacturers Association, Inc., and other parties as delineated in the sample insurance certificate provided to Exhibitor, as Additional Insured's. Certificates of insurance, with the limits, delineated in the sample insurance certificate provided to Exhibitor, as Additional Insurance's Certificates of insurance, with the limits, delineated in the sample show. Exhibitor understands and agrees that neither show management nor the venue maintain insurance covering the exhibitor's property and it is the exhibitor's sole responsibility to obtain such insurance. Exhibitor waives any rights of subrogation available

show. Exhibitor understands and agrees that neither show management nor the venue maintain insurance covering the exhibitor's property and it is the exhibitor's sole responsibility to obtain such insurance. Exhibitor waives any rights of subrogation available to exhibitor or its insurance underwriters.

13. Copyrights & Other Intellectual Property Rights. Exhibitor may not play or otherwise publicly perform copyrighted music or other materials absent a valid written icense agreement with all rights holders in and to such music or materials. Exhibitor hereby assumes all responsibility for, and all costs and expenses arising from, exhibitor's or exhibitor's agents' or employees' incorporation ruse during the show of any music, written material, dramatic rights, inventions, devices, products, images, footage or similar items that are the subject of any copyright, trademark, service mark, trade name, patient, trade secret franchise or other contractual or statutory protection. Exhibitor agrees to indemnify, defend and hold harmless show managements (including its Affiliates, directors, officers, employees, agents, and members) from and against any and all claims, damages, costs or expenses, including vithout limitations, attorneys' fees and expenses, incurred by any of them that arise out of or in connection will bus chi incorporation or use, including but not limited to any action brought by ASCAP, BMI, SESAC, Global Music Rights or other licensing organization for playing copyrighted music.

14. Use of NMMA Trademarks. NMMA's name and logos, including the name of the show and NMMA's other trademarks and materials (collectively, 'NMMAM Marks') are proprietary and may not be used by exhibitor in its materials, signs, advertising, promotions, product literature, or on its website(s) or social media accounts either inside or outside the exhibit area. This rule applies before, during and after the show, unless NMMA has approved and agreed to exhibitor's use of the resonable belief of NMMA, exhibitor's activities or us

statutes, regulations, ordinances, and orders including, without limitation, the laws of the United States, Canada, and the European Union applicable to its activities and interactions with show attendees and visitors to show related websites, coalia media and other applications, including, without limitation, Canada's Anti-Spam law ("CASL"), the General Data Protection Regulation (EU) 2016/679 (COPA"), and other applicable privacy laws.

16. Americans with Disabilities Act ("ADA"). Exhibitor is responsible for complying with all applicable public accommodations requirements of the ADA including, without limitation; (i) the "readily achievable" removal of physical beries within Exhibitor's exhibit and exhibit space (to the extent within Exhibitor's control) (e.g., set-up of displays and exhibits in an accessible manner); (ii) the provision of auxiliary aids and services where necessary to ensure effective communication with disabled participants (e.g., Braille or enlarged print handouts, interpreter or simultaneous videotext display); and (iii) any modifications to Exhibitor's exhibit and materials required to enable disabled individuals to participate equally in the Exhibitor's exhibit or access its materials.

17. Waiver, Release & Indemnification. Exhibitor, without regard to assignment, lease, sublease or dealer occupancy, hereby agrees to indemnify, hold harmless, defend and reimburse show management, the New York Boat Show, Jacob K. Javits, Convention Center, New York, NY National Marine Manufacturers Association, Inc., and their respective managers contractors, directors, officers, employees, agents and members, and each of them (collectively, "Indemnities"), from and against any and all actions, causes of action, claims, demands, liabilities, losses, damages, costs or expenses, of whistoever kind and nature, including but for claims, demands, liabilities, losses, damages, costs or expenses, of whistoever kind and nature, including but not limited to: (i) the negligence, gross negligence, intentional mis to any or intern, or any representation of covernant set until intern, in just ying you, uceal to miless or any pessons, or any toss or, through theft or otherwise, or damage to, properly arising in any way in connection with the use and enjoyment by the exhibitor, or any other person or entity present with the permission, express or implied, of exhibitor, or other persons in connection with the show, or the use of the space, equipment of the show space or half; (iv) the use of equipment, devices furnished to or used by the exhibitor, or other persons in connection with the show, or the use of the space, provided that the foregoing indemnification shall not apply where the damage, injury or loss results solely from the gross negligence or willful misconduct of show management (including its employees or controls).

space or hall; (iv) the use of equipment, devices furnished to or used by the exhibitor, or other persons in connection with the show, or the use of the space, provided that the foregoing indemnification shall not apply where the damage, injury or loss results solely from the gross negligence or willful misconduct of show management, (including its employees or contractors). Exhibitor, without regard to assignment, lease, sublease or dealer occupancy, acknowledges exhibiting and attending show increases the risk of its employees, agents and contractors contracting or spreading COVID-19 and hereby agrees to forever indemnify, release and hold show management, including its officers, directors, managers, agents, employees, and other reprenatatives, harmless from any and all claims, actions, or causes of action which Exhibitor (or its employees) may now have, or which may hereafter accrue, whether for personal injury, illness, death, or properly damage, whether known or unknown, arisentatives, harmless from any and all claims, actions, or causes of action which Exhibitor (or its employees) may now have, or which may hereafter accrue, whether for personal injury, illness, death, or properly damage, whether known or unknown, arisentatives, and the state of the sta

power, or remedy that show management may have under these rules, the Additional Rules or the Agreement will not impair any right, power or remedy that show management may have under these rules, the Additional Rules or the Agreement or serve as a waiver thereof.

## NEW YORK BOAT SHOW RULES & REGULATIONS

- NEW YORK BOAT SHOW RULES & REGULATIONS

  Exhibits must be set up and staffed during all open show hours.

  Motorized vehicles are not permitted in exhibits without show management's prior written approval.

  Boat exhibitors may display up to 20% of unused previous model year boats in their display.

  All semi and non-related product exhibits must display a nautical theme. Non-compliance can/will result in loss of renewal rights.

  Video or audio equipment is permitted but must be operated so as not to create a disturbance. Any royalty fees and applications are the responsibility of the contracted exhibitor.

  Space must be Faid in Fully by 10/15/23.

  To be eligible for and receive the discounted early pricing rate(s), all payments must be received by NMMA by the dates itsed in the payment schedu ie on the front of the agreement. If all payments are not received by the deadline dates as noted on the front of the agreement the discounted early pricing rates shall no longer apply. In this case, the pricing will revert to the standard (higher) rates and any difference shall be calculated by NMMA and paid in full by exhibitor. Exhibitor, through its designated representative and signee, acknowledges and accepts these pricing terms and conditions.
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  On & Lavout must be submitted by 11/1/23. There will be a \$1.25 osf, fee for carbet rental and/or carbet installation labor if boat information & lavout is not received by 11/1/23.

- Boat Information & Layout must be submitted by 11/1/23. There will be a \$1.25 pst. fee for carpet rental and/or carpet installation labor in boat information & Layout must be submitted by 11/1/23. Exhibitors applying the bluft rate includes carpet rental, (limited in-stock colors available) visqueen, and labor to install and dismantle carpet.

  Exhibitors with rental carpet are responsible for all damage (stains, rips, tears, etc.) to the rental carpet in their display regardless of the party responsible for such damage. Replacement cost is \$6 psf.

  Bulk space exhibitor's (non-in-line booths) flooring including carpet, tiles, etc. must be installed by the show's general contractor.

  If approved by the MMAA allowing the bulk space exhibitor to utilize their own flooring the flooring must be pre-ship by 1/17/24 to the designated advanced warehouse.

  Exhibitors are responsible for any refuse removal costs associated with exhibit in material or display items left behind.

  Duplication of boat brands in more than one display is not permitted without the written consent of the New York Boat Show management, brand manufacturer, and brand dealer who exhibited in the previous year's show Space must be Paid in Full, and the adequate certificate of insurance must be submitted prior to event to receive exhibitor or cedentials and to be allowed to set up and/or exhibit in the event.

